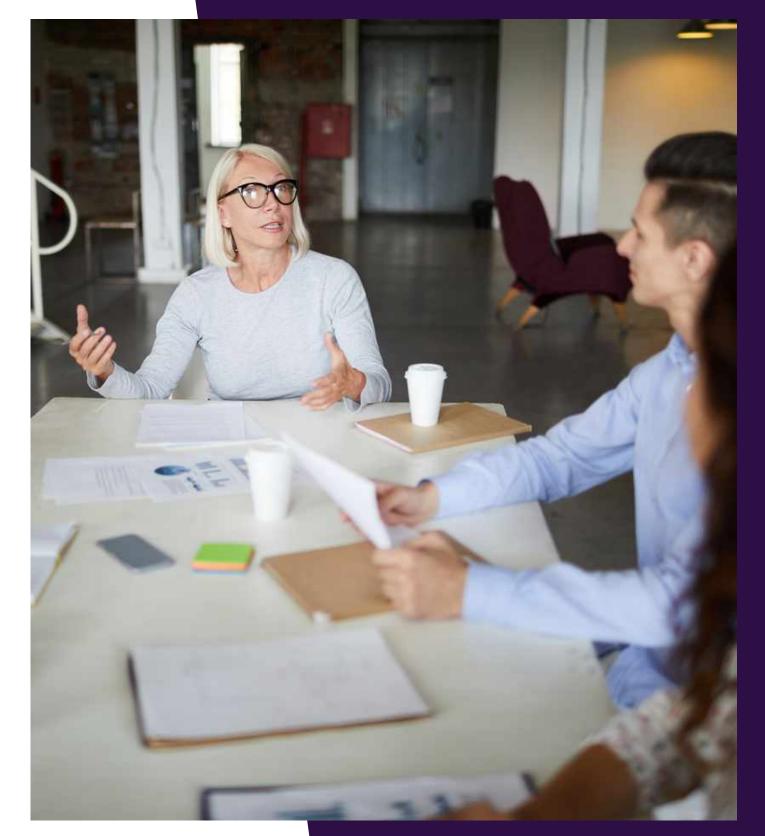




# Only

- 1 in 4 senior leaders is a woman
- 1 in 20 is a woman of colour.









## **About Me**

## NICOLA MCGUINNESS

- DCM Trainer
- Career & Confidence Coach
- 20+ years in the public sector
- Lean In Network Leader
- Mummy to 4 children







# Women in Leadership



- Women in Leadership Challenges
- ✓ Self Leadership
- **i**

8th March 2023

- - 10am 12pm





### Guest Speaker Louise Phelan

Be inspired by Louise's journey and learn from the challenges she has had to overcome to become Ireland's most accomplished woman in leadership.

<u></u>

15th March 2023

# Self Promotion & Self Advocacy

- Self Promotion & Building a Personal Profile
- Speak up about your achievements

22nd March 2023

10am - 12pm



Zoom

# Self Compassion & Resilience

- Community (Build a Network)
- Characteristics and who to look up to



29th March 2023



10am - 12pm



Zoom



# Challenges

- Unconscious Bias
- The 'Great Breakup'
- Our wiring

# Self-Leadership

- Boundaries / People Pleasing
- Values
- Self-belief







## **Unconscious Bias**

73%

of women experience bias at work.

of employees are able to recognize bias when they see it.







# **Unconscious Bias**

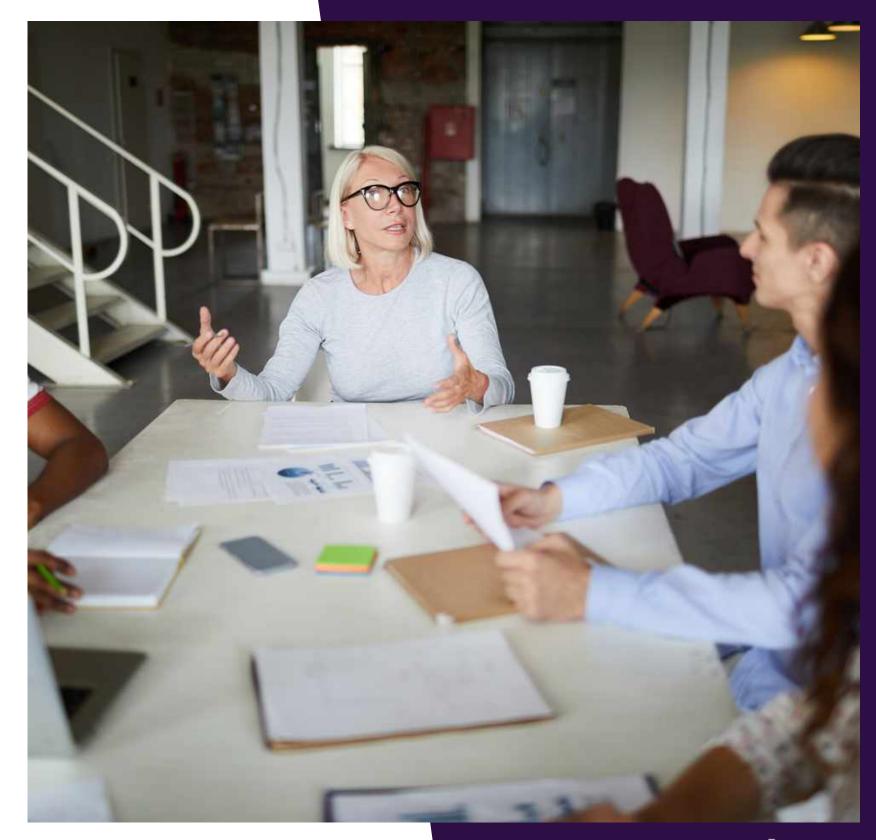
- Only capable of processing 40-50 bits of info every moment
- Shortcuts = Bias
- 'in' & 'out' groups
- Making instant decisions





# **Unconscious Bias**

- Is natural
- Is unintended
- Can affect decisions
- Can be challenged

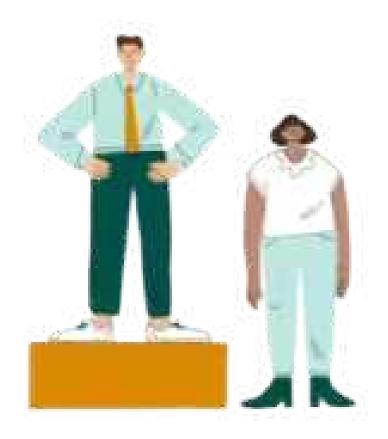






## Common Biases We Face at Work





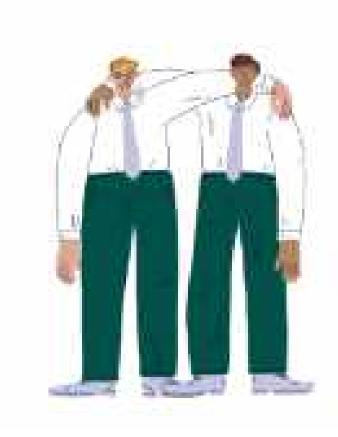


incorrect assumptions about women's & men's abilities



**Attribution** 

Because we see women as less competent than men, we tend to give them less credit for accomplishments and blame them more for mistakes.



**Affinity** 

we gravitate
toward people like
ourselves in appearance,
beliefs, and background.
And we may avoid or
even dislike people who
are different from us.



# Common Biases We Face at Work









## **Maternal**

Motherhood triggers
false assumptions that
women are less
committed to their
careers—and even
less competent.

## Likeability

We expect men to be assertive, so when they lead, it feels natural. We expect women to be kind and communal, so when they assert themselves, we like them less.

## Intersectionality

Women can also
experience
biases due to their race,
sexual orientation, a
disability, or other aspects
of their identity.



# Microaggressions

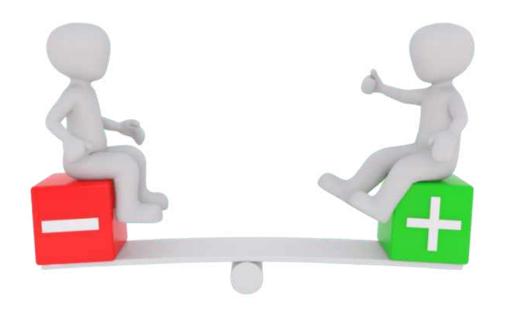


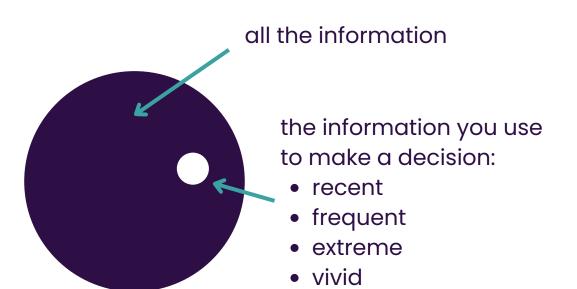
## Microaggressions

comments & actions that demean or dismiss someone based on their gender, race, or other aspects of their identity.



## Common Biases We Inflict on Ourselves







## **Negativity**

incorrect assumptions about women's & men's abilities.

## **Availability**

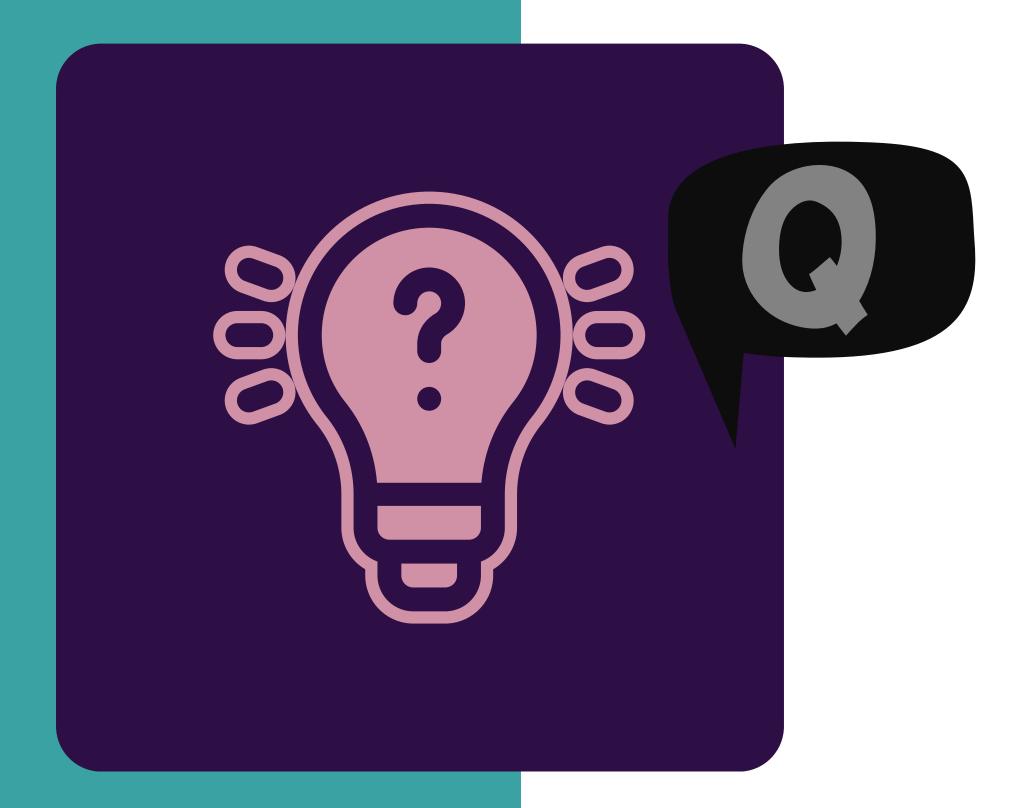
negative

Relying on information that comes quickly to mind, deem it incorrectly significant.

#### Confirmation

we selectively consume info to confirm what we tell ourselves & our beliefs.



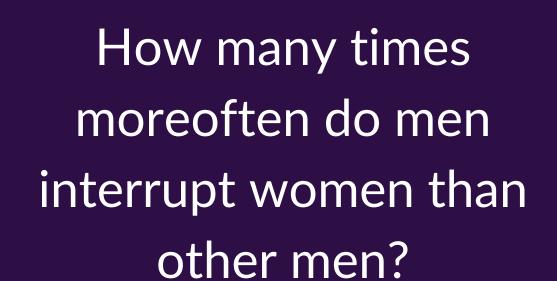




What % of people more readily associate men with career and women with family?









Almost 3 times more often



What % of women received negative feedback on their personal style?







What % of men received that same type of feedback?





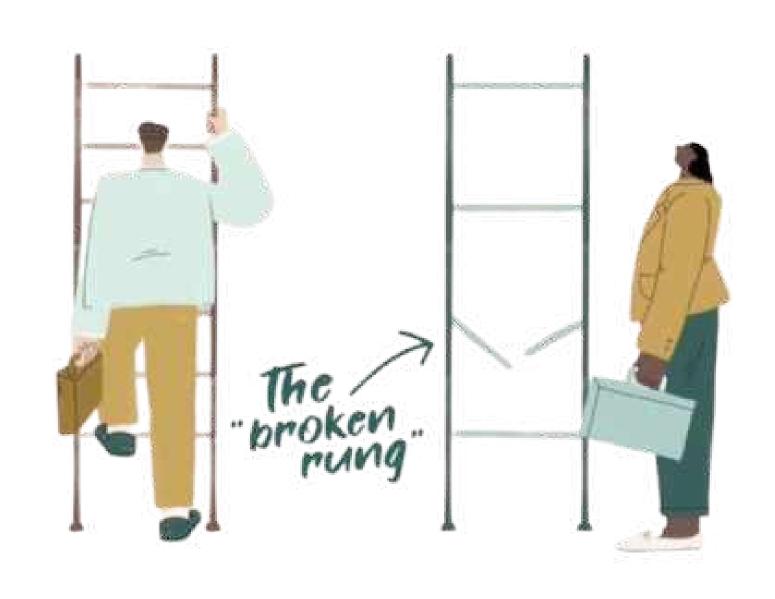
What % of Black women have never had an informal interaction with a senior leader at their company?

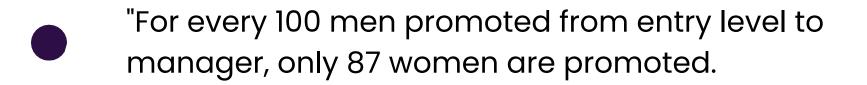




# The Great Breakup











# The Great Breakup



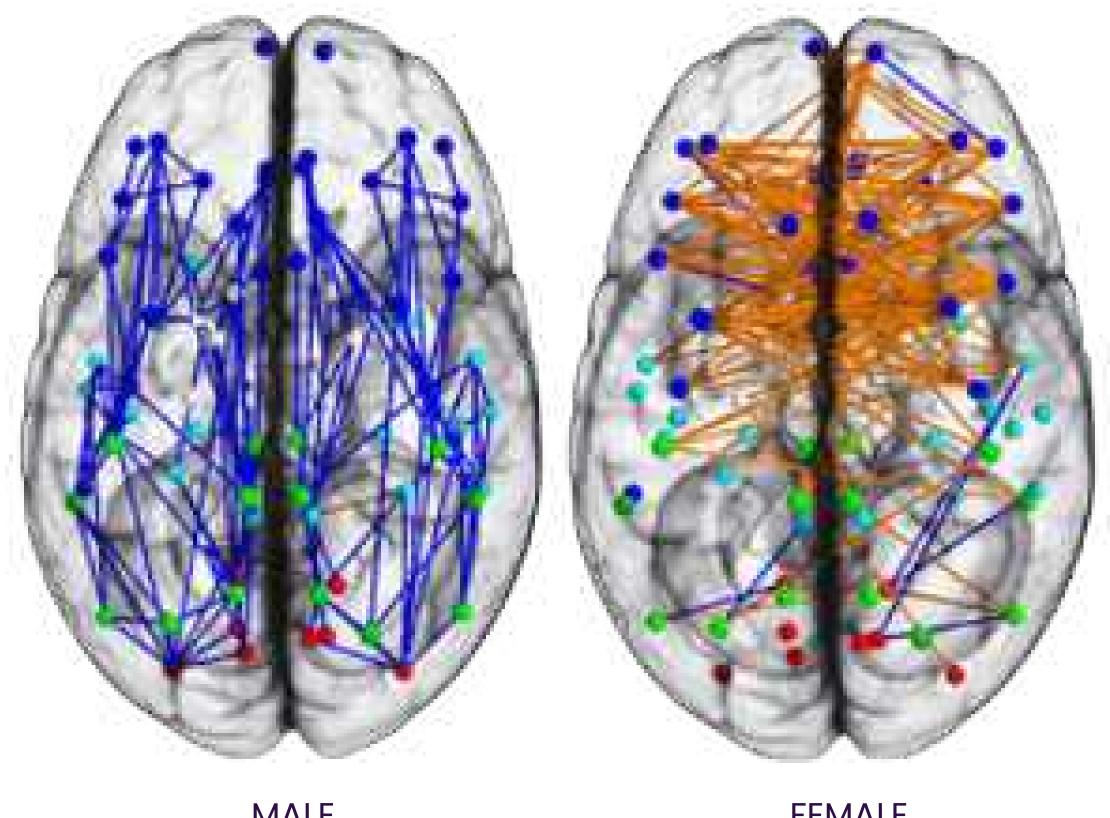
# More women leaders are leaving their companies.

- "For every woman at director level who gets promoted, two women directors are choosing to leave."
- 43% of women leaders are burned out, compared to only 31% of men at their level.
- Women leaders are 1.5X as likely as men leaders to have switched jobs because their workload was unmanageable.
- Women leaders want flexibility, well-being & DEI prioritised.





# We're wired differently



MALE **FEMALE** 



# We're wired differently



Memory for faces, retreiving info from longterm memory

Memory for things

can multi-task better

better at performing single tasks

foster better connections (empathy, intuition, collaboration)

rely more on landmarks

more wiring in the areas that play a role in social cognition & verbal communication

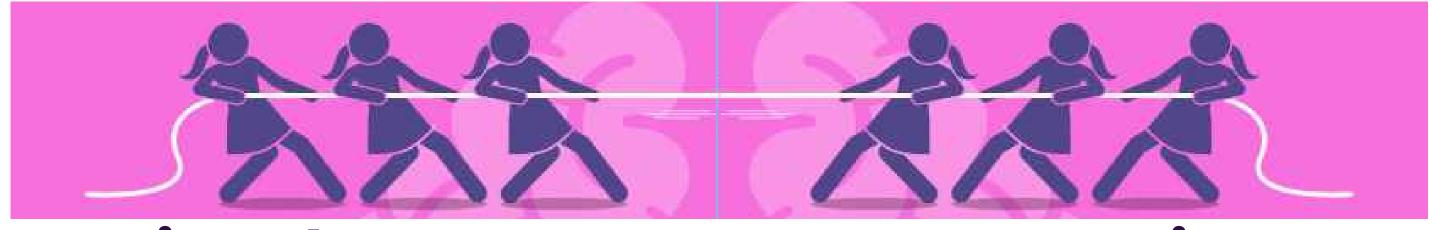
more active pre-frontal cortex

determine their position from the direction & distance travelled

less connectivity between verbal centres, emotions & memories



# We're wired differently



# Cingulate Gyrus

larger & greater blood flow

recognise flaws, errors & imperfections

increased tendency to get stuck in negative thoughts/behaviours

more activity = more worries

# Serotonin

52% less serotonin

associative powers ignite

seething mass of stress





# Self Leadership

- Values
- Boundaries / People Pleasing
- Self-belief & Confidence







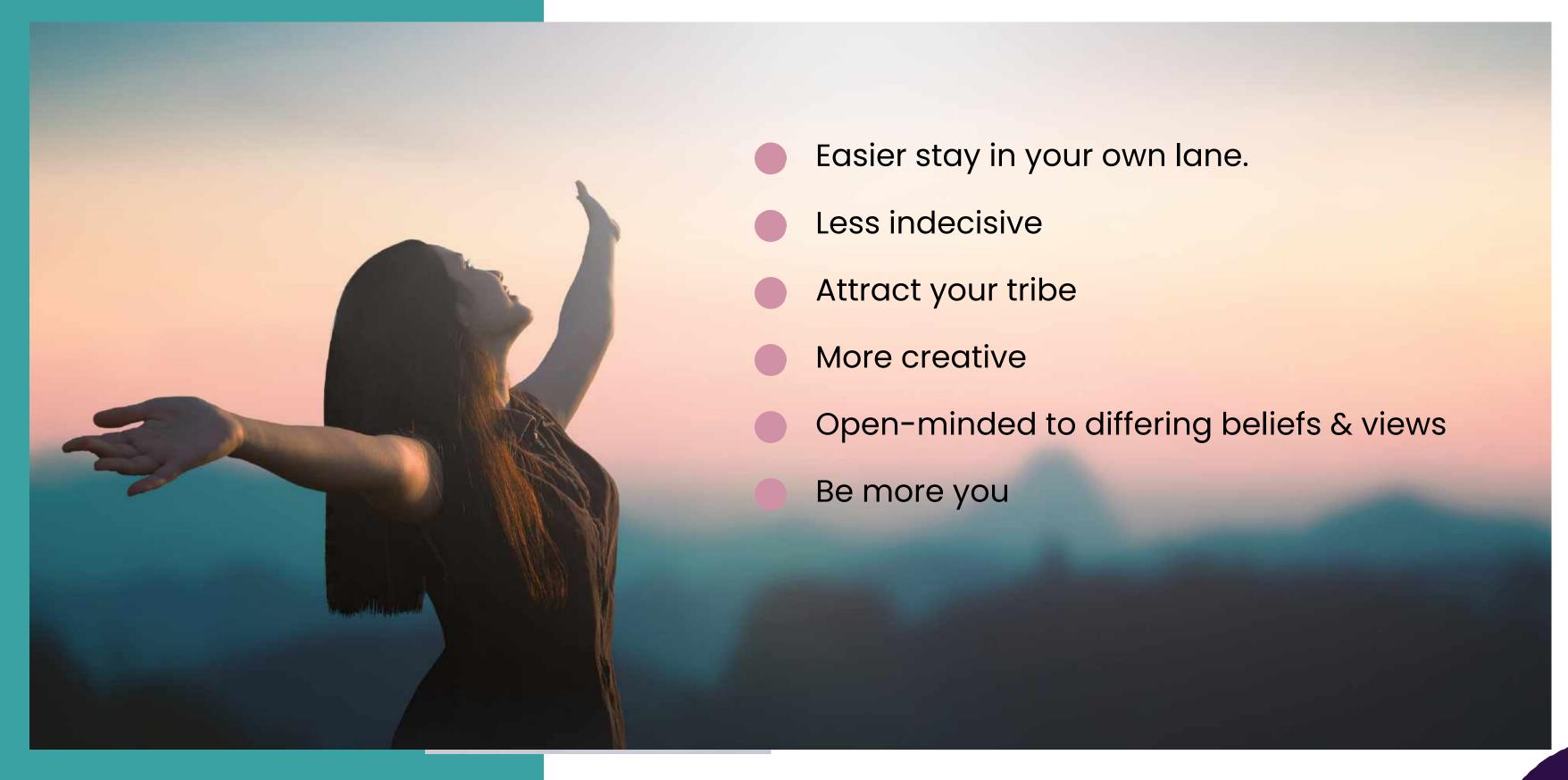
## **Core Values**

- Should I pursue my passion?
- Should I accept this promotion?
- Should I start my own business?
- Should I compromise, or be firm with my position?
- Should I follow tradition, or travel down a new path?













## PEOPLE PLEASE MUCH?

- Approval is a measure of success
- Attribute success to things outside of ourselves
- Respect those with more seniority
- Selfish to put your needs first
- Never say 'no'





# WE SAY 'YES' BECAUSE WE FEAR:

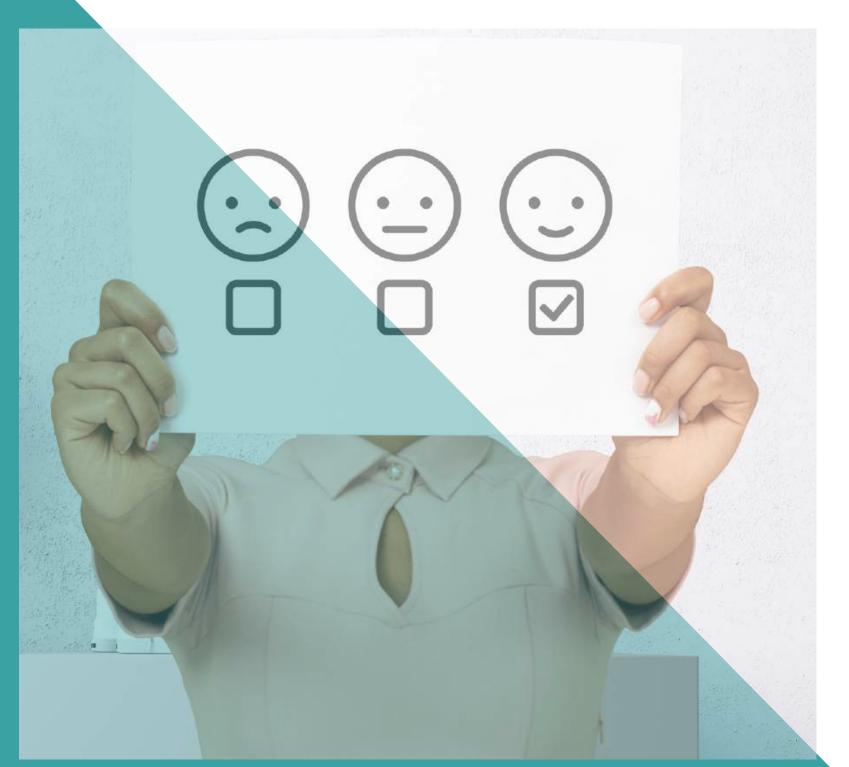
- Conflict
- Hurting / disappointing
- Fear of rejection
- Loss of approval

# WE DESIRE:

- to show capability
- to help



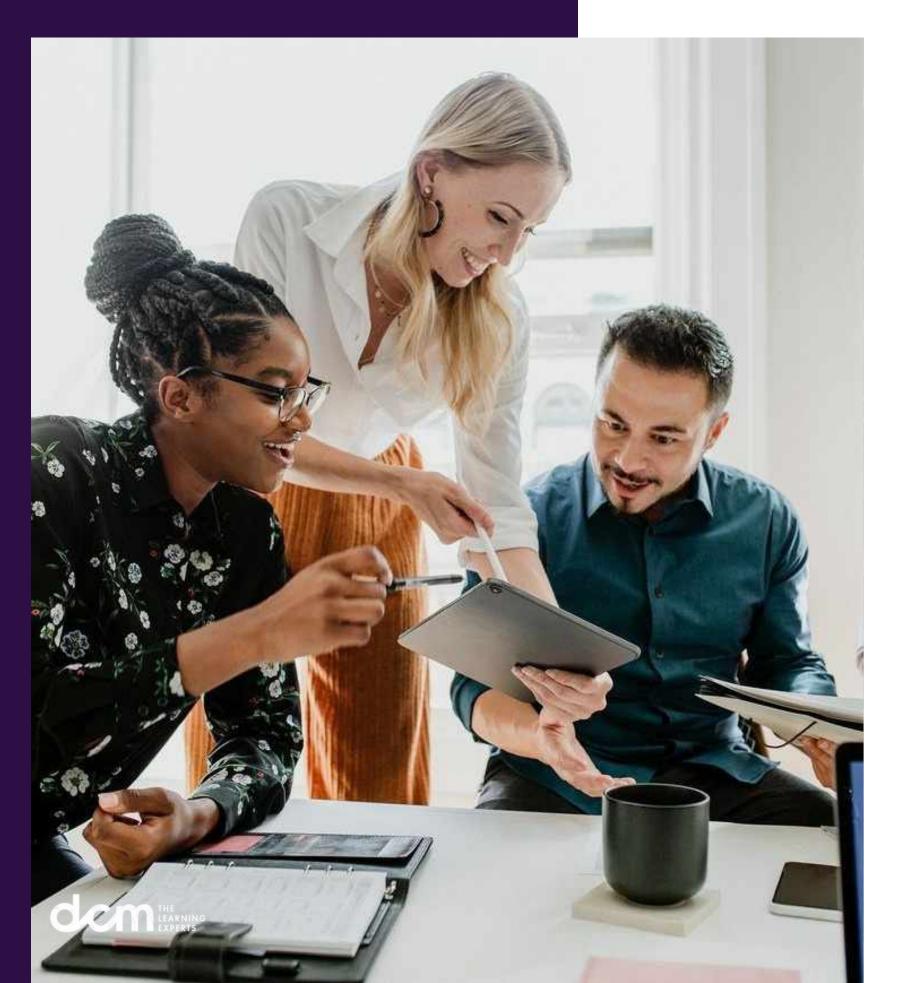
# Yes! ... Yes?



Saying 'yes' when you're:

- Overwhelmed: stress & anxiety
- Tired: eventual exhaustion & burnout
- Already committed: guilt, conflict
- Against the course of action: cognitive dissonance.





# DON'T:



make up an excuse



change your mind



be overly apologetic



compromise your values



# No! ... No?

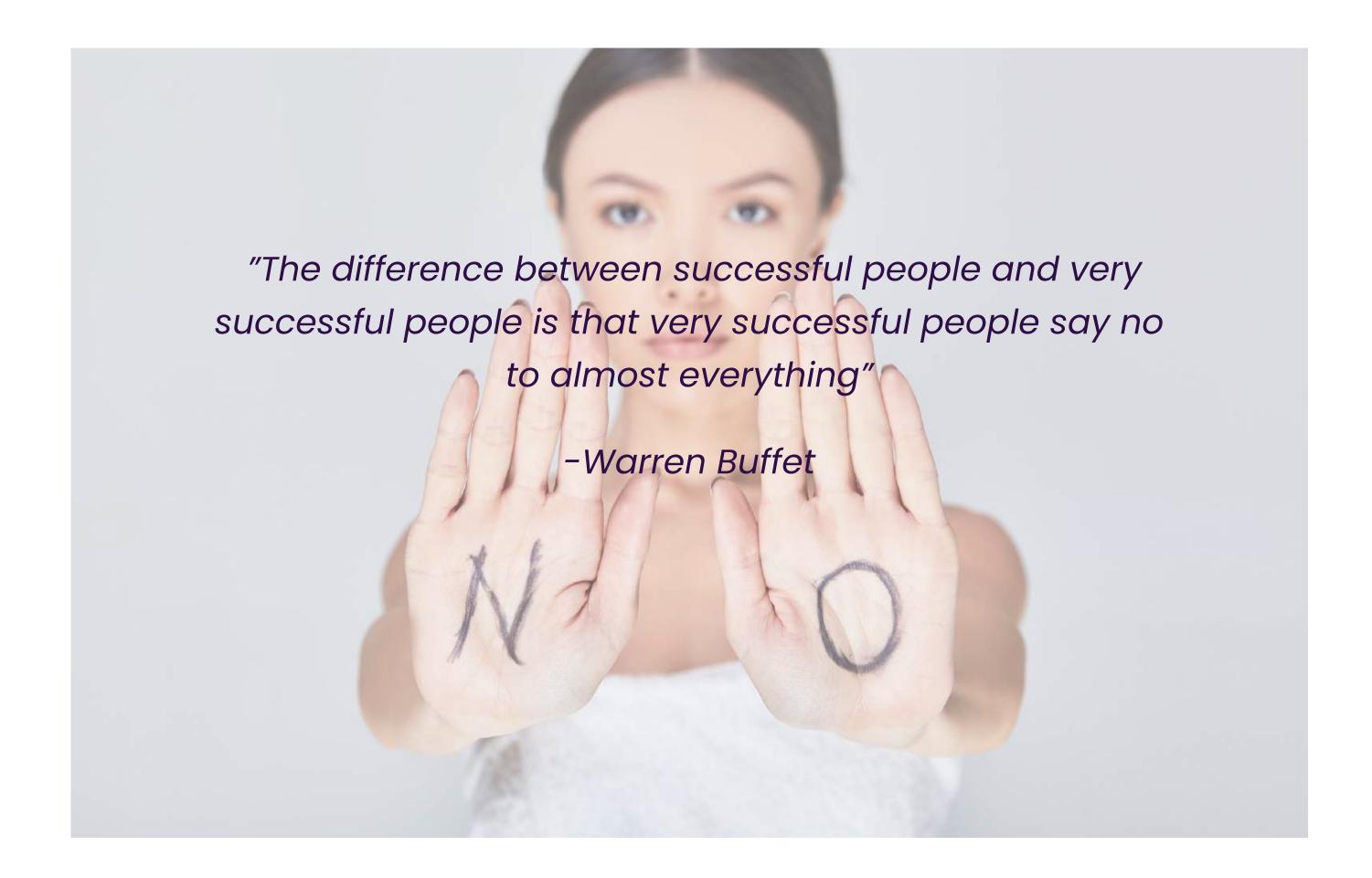
- "Can you work overtime on Thursday?"
- "Everyone on your team has agreed to come in on Saturday"
- "Can you take over where Alison has left off now that she has gone"
- "I need an answer now"

"Let me get back to you"

- "No, I can't, I have family commitments/other
   arrangements"
- "Happy to, can you let me know what I can drop"

 I'll get back to you as soon as possible



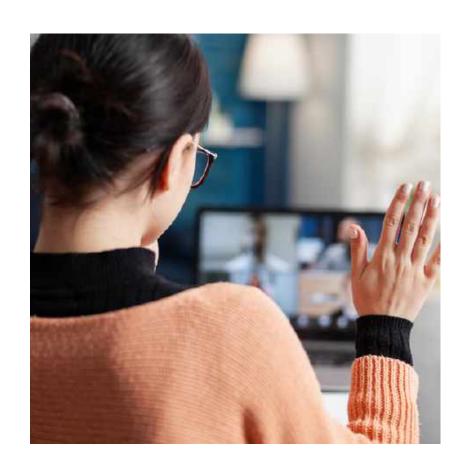




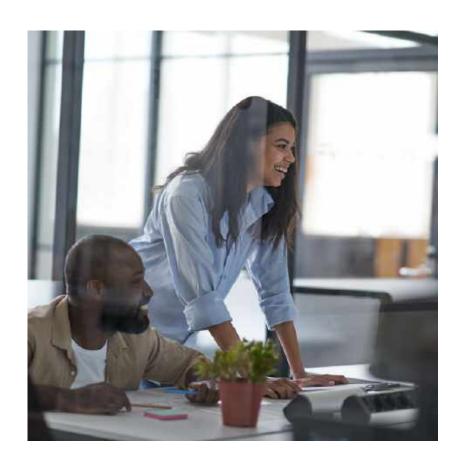
# Self-belief & Confidence



The belief in one's abilities to accomplish certain goals/tasks.



Nobody is born with limitless self-confidence.



Self-confidence is something you learn to build up.



 Incapable of conquering a new challenge and either take a step backwards or stay stuck

Understand you have faced many
 challenges in the past and so you can overcome what is thrown at you.







# How to Recognise Your Inner Critic

- Irrational
- Persistent
- Loud
- Harsh / Rude
- Mean
- Definite
- Binary
- Extreme







# How to Recognise Your Inner Coach

- Compassionate/Kind
- Open minded
- Forward thinking
- Positive
- Actionable
- Practical
- Encouraging
- Curious







# How to Manager Your Inner Critic

Recognise & label it

Remove its power

Name & visualise it

Question it











# How to Manager Your Inner Critic

Give it compassion

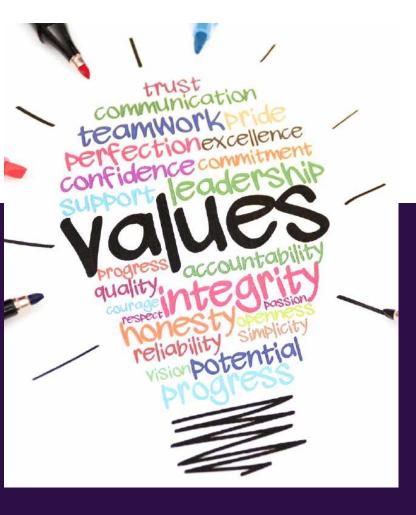
Give it a time out

Put your values in charge

Visualisation









# How to Grow Your Self-Belief & Confidence





**Accept positive feedback** 



Ask others about your strengths



**Ditch perfectionism** 



**Measure progress** 



Become / get a mentor



Ignore the judgement of others





# Women in Leadership





# The Government has confirmed a referendum on gender equality will be held later this year.



"the woman within the home"



gender equality & non-discrimination

